

## C&W BUSINESS RECOGNISED AS A NICHE PLAYER IN 2017 GARTNER MAGIC QUADRANT FOR DISASTER RECOVERY AS A SERVICE

Much more than enabling clients to simply restore their technological infrastructure, C&W has developed a series of integrated solutions that enable clients to automate and orchestrate all of their production environments in combination with their disaster recovery.

With C&W's solutions, all the repetitive activities, monitoring, alarms, DR tests, and much more can be programmed to execute automatically, on specific dates, and/or on command with a click of a mouse button. In addition, because we understand our enterprise clients' needs, we have integrated the most varied platforms: It doesn't matter if your company is running on Windows, Linux, AIX, IBM i (formerly AS400), or Solaris, we have a solution for you. Same with virtually any hypervisor.

Delivering disaster recovery of SAP and Oracle databases are not simple "move data and activate VMs" tasks. There are procedures and proper activation sequences that must be done. C&W's DRaaS solutions enable clients to program all of these procedures to be executed in the exact order that will allow databases to come online in advance of applications and right after being tested for integrity.

This year, Gartner has significantly changed their evaluation criteria, what has caused major changes in the DRaaS Magic Quadrantas compared to the 2016 edition. In fact, this year, C&W Business is positioned in the Niche Player quadrant, which, we believe, truly demonstrates C&W's focus in our niche market segment formed by the Caribbean, Central America, and South America regions. A niche market as compared to global providers serving companies all around the world.

Even being recognized as a Niche Player, C&W Business is positioned highest in ability to execute within this quadrant, which demonstrates the satisfaction of the service we provide for our clients.

Finally, this year Gartner has published their Critical Capabilities for Disaster Recovery as a Service report in tandem with the DRaaS MQ. In the CCDR report, C&W Business has been recognized as with the fourth highest product score in the Small-Enterprise Customer Environment Use Case (3.53 out of 5) and the Midsize-Enterprise Customer Environment Use Case (3.41 out of 5). Truly the focus of our niche Caribbean and Latin American markets.



## About C&W Communications

C&W is a full-service communications and entertainment provider and delivers market-leading video, broadband, telephony and mobile services to consumers in 18 countries. Through its business division, C&W provides data center hosting, domestic and international managed network services, and customized IT service solutions, utilizing cloud technology to serve business and government customers.

C&W also operates a state-of-the-art submarine fiber network - the most extensive in the region.

Learn more at www.cwc.com or follow C&W on LinkedIn, Facebook or Twitter.

To find out more on C&W Business click here

## **About Liberty Global**

Liberty Global is the world's largest international TV and broadband company, with operations in more than 30 countries across Europe, Latin America and the Caribbean. Liberty Global invests in the infrastructure that empowers its customers to make the most of the digital revolution. Liberty Global's scale and commitment to innovation enables it to develop market-leading products delivered through next-generation networks that connect its 29 million customers who subscribe to 60 million television, broadband internet and telephony services. Liberty Global also serves over 10 million mobile subscribers and offers WiFi service across seven million access points.

Liberty Global's businesses are comprised of two stocks: the Liberty Global Group (NASDAQ: LBTYA, LBTYB and LBTYK) for its European operations, and the LiLAC Group (NASDAQ: LILA and LILAK, OTC Link: LILAB), which consists of its operations in Latin America and the Caribbean.

The Liberty Global Group operates in 12 European countries under the consumer brands Virgin Media, Ziggo, Unitymedia, Telenet and UPC. The LiLAC Group operates in over 20 countries in Latin America and the Caribbean under the consumer brands VTR, Flow, Liberty, Mas Movil and BTC. In addition, the LiLAC Group operates a subsea fiber network throughout the region in over 30 markets.

For more information, please visit www.libertyglobal.com.

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